



## **OBIEE 11g Pre-Built Dashboards from Oracle**

*Courtesy: Oracle OBIEE 11g Deployment on Vision Demo Data*

### **FINANCIALS**

#### **General Ledger**

The General Ledger module provides insight into key financial areas of performance, including balance sheet, cash flow, budget vs. actual, working capital, liquidity.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	The Overview dashboard page contains the key financial Indicators which top management looks at on a regular basis in order to gauge the overall health of the enterprise.
Balance Sheet	The Balance Sheet dashboard page is useful in understanding the financial health of an organization. It sheds light on the exact amounts a company has in assets and liabilities, and identifies the components that contribute to these amounts.
Cash Flow	The Cash Flow dashboard page helps predict a firm's ability to sustain (and increase) its cash from current operations. It provides information on: 1) A firm's ability to generate cash from operations 2) Trends in the flow of cash relating to investing and financing decisions 3) Management decisions regarding financial policy (leverage), dividend policy, and investment for growth.
Budget vs. Actual	The Budget vs. Actual dashboard page enables organizations to perform quick budget variance analysis and provides insight into those areas that are close to going over budget so that the organization can proactively manage those expenses into control.
Asset Usage	The Asset Usage dashboard page displays reports that enable organizations to quickly assess the status of the components of working capital. Reports focus primarily on analyses that evaluate working capital via different ratios, thus giving the organization a complete view.
Financial Structure	The Financial Structure dashboard page displays reports related to Debt of Equity, Interest coverage, Debt coverage, Debt to Asset and Total liabilities composition of the organization.
Liquidity	The Liquidity dashboard page helps companies ensure that they are in a position where they are managing their short term assets such that there will be plenty of resources to cover payments toward liabilities.
GL Balance	The GL Balance dashboard page allows users to look up GL Balances by specific GL Accounts and or categories by date.
Trail Balance	The Trial Balance dashboard page provides detailed journal entries drilled by GL Account Name and/or GL Account Number.



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### **Payables**

The Payables module provides an overview of the health of the payables side of the business and enables Finance to best manage its cash outflows and ensure timely payments to its suppliers.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	The Overview dashboard page provides key statistics on the Payables function within Finance. Metrics include DPO, Overdue Invoices and reports that provide insight into how efficient your staff is.
AP Balance	The AP Balance dashboard page shows how the company is managing payables including AP Aging, AP Balances by Supplier and AP Turnover.
Payments Due	The Payments Due dashboard helps to estimate cash outflow based on the payment terms and due dates. The reports are broken into due and overdue so that users can ensure that payments to key suppliers or supplier groups do not run overdue very long and cause supply chain issues.
Effectiveness	The Effectiveness dashboard page provides Payables managers with insight on how well their staff is managing accounts. The business needs to ensure that payments are made according to cash management strategies in addition to ensuring that their staff is not overwhelmed with accounts.
Payment Performance	The Payment Performance dashboard page gives an overview of days in arrears and an indication of how often vendors are paid late - a leading indication of supplier satisfaction.
Supplier Report	The Supplier dashboard page provides an overview of all key indicators for a specific supplier based on the filter criteria.
Invoice Details	The Invoice Details dashboard page shows the details of open invoices and helps to identify invoices by Supplier by pre-defined criteria such as Overdue Invoices pending for more than a certain number of days.
All AP Transactions	This report allows users to look up specific Suppliers and their various transactions, including details about the specific PO and GL line item.



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### **Profitability**

The Profitability module provides key data pertaining to profitability, including Profit & Loss Statements, Customer and Product profitability, Margin Analysis, ROA, and ROE

<b>Dashboard Pages</b>	<b>Description</b>
Overview	The Overview dashboard page provides management a picture of the key profitability indicators, including ROA, Profit Margins and a summary of key P&L components.
P&L	The P&L dashboard page allows access to profit and loss information - fundamental to understanding the financial soundness of a company. For instance, the profit and loss statement offers profitability indicators such as Gross Margin, Operating Margin, EBT and Net Income Margin. Ultimately, the more profitable a firm, the greater the faith of the market in the firm, and the greater the shareholder value.
Margins	The Margins dashboard page enables users to quickly understand key drivers that impact a company's profitability.
Revenue	This provides details on revenue performance of the company by various dimensions such as Products, Customers and various hierarchies
Products	The Products dashboard page evaluates the product profitability and revenue performance of products and enables better planning and allocation of resources in the future.
Customers	The Customers dashboard page displays the profitability of the organization's customers, including the expenses by customer and if resources are properly utilized to increase overall customer profitability



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### **Receivables**

The Receivables module provides key data pertaining to receivables, including receivables due, credit risk, payments, collector efficiency and enables Finance to best manage cash inflows and their ability to collect debt.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	The Overview dashboard page provides key statistics on the Receivables function within Finance, covering key performance indicators, status on overdue receivables, payment performance, and efficiency of invoice handling.
AR Balance	The AR Balance dashboard page shows how well a company is managing its cash inflow from customers and provides insight into how well risk is being managed, including aging analysis, areas of risk for collections and credit monitoring
Payments Due	The Payments Due dashboard page shows how well a company is managing its cash inflow from customers. The aging reports are broken into due and overdue so that users can focus immediate attention on the overdue invoices and adjust cash forecasts accordingly.
Effectiveness	The Effectiveness dashboard page provides Receivables managers with insight on how well their staff is managing invoice processing and collection accounts.
Payment Performance	The Payment Performance dashboard page gives a full overview of customer accounts and their payment history to evaluate the effectiveness of the collections process.
Customer Report	The Customer Report dashboard page gives a full overview of customers by customer name or customer type, including credit history, their payment history and current due and overdue invoices.
Invoice Details	The All AR Transactions dashboard page allows users to look up specific information regarding sales invoices.
All AR Transactions	The All AR Transactions dashboard page allows users to look up specific Customers and their various transactions, including details about the specific GL line item.



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# **SUPPLY CHAIN AND ORDER MANAGEMENT**

### **Inventory**

The following dashboard pages are related to the Siebel Business Analytics Inventory application. They are built using the Inventory - Balances, Inventory Transactions, Inventory - Customer and Supplier Returns and Inventory - Bill of Materials subject areas and are used by the Inventory Manager and Inventory Analyst users.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	This page is intended to provide an Overview of the Inventory for a company.
Trends	Inventory Trends
Exceptions	This page is intended to provide inventory exceptions (e.g. Out of Stock, etc.) information to the Inventory Manager on
Balances	This page is intended to provide the user with detail level information relating to inventory balances.
Activities	This page is intended to provide a detail view of an organization's inventory activities.
Returns	This page provides detail information relating to inventory returns received back from an organization's customers and items sent back to its suppliers.
Bill of Materials	This page provides detail bill of materials information relating to an organization's manufactured products.



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### **Order Fulfillment**

The Order Fulfillment dashboard provides Sales Executives, Order Management managers and Sales Operations with holistic insight into Order Fulfillment performance of the organization through actionable analytics on Orders, Backlogs, Shipping Performance, Invoicing, Sales Cycle and Exceptions.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	This page provides overview into the overall order fulfillment process including order to invoice lag trends, on time and late shipping trend, etc.
Fulfillment	This page provides insight into the fulfillment process including shipping performance trend, unfulfilled orders, products and customers with longest fulfillment lag, etc.
Shipping Performance	This dashboard page has reports depicting Pick Rate, Ship Rate, Pick Performance and Ship Performance by Plants.
Backlog	This page provides insight into the current backlog and inventory of the company as well as backlog by location, backlog trends and composition of the backlog.
Sales Cycle	This page provides a holistic view of the order to invoice business process, including identification of specific process inefficiencies for each major component of the process.
A/R	This page provides high-level insight into the Accounts Receivable of the customer base by customer type, industry and specific customer.
Exceptions	This page provides insight into items requiring special attention including the top blocked orders and the customers with the largest overdue accounts receivable.



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### **Order Management**

The Order Management dashboard provides Sales Executives, Order Management managers, Sales Operations and Sales Representatives rich insight into the revenue performance of the sales organization through actionable insight on Orders, Revenue, Trends, Margins, Discounts, Cancellations, Returns and Customers.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	This page provides overview of Order Management KPIs on Order Revenue, Invoice Revenue, Order Size, Discounts, Returns, Orders, etc.
Trends	This page provides the trending for key order management metrics like cancellations, returns, discounts, average order size, etc.
Revenue	This page provides insight into how much of the order revenue generated by Top 10 Sales Organizations, Territories, Reps, Products, Industries is converting into invoice revenue.
Margin Analysis	This dashboard page depicts analytics on Top 10 products making the most Order Margin, Returns Margin and Overall Order Margin.
Effectiveness	This page provides insight into effectiveness of sales Organizations and Regions on average order size, average discount and average number of products per order.
Customer	This page provides analytics on the customers representing the top order revenue, order size, Cancellations, Returns and discounts.
Customer Report	This page provides insight on the key metrics like order amount, discount %, order margin, return amount, orders and invoices for a specific customer.
Exceptions	This page provides visibility into exception items like blocked orders, return orders, products fetching least margins and products losing a lot of margins, etc that require special attention.



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# **PROCUREMENT AND SPEND**

### **Employee Expenses**

The Employee Expense dashboard provides visibility into organizations employee related expenditures and the overall submission and approval process.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	The Overview dashboard provides users with a broad perspective on how the organization is managing the employee expense submission and approval process and overall employee related expenditures.
Manager Expenses	The Manager - Expenses dashboard provides managers with visibility into how their team is managing the employee related expenditures and the associated submission and approval process.
Cost Center Expenses	The Cost Center - Expenses dashboard provides cost center owners with visibility into how their cost center is managing the employee related expenditures and the associated submission and approval process.
Submissions	The Submissions dashboard provides a historical view of the timing and size of employee related expenditures.



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### **Procurement Performance**

Leverage this dashboard to understand Procurement effectiveness, and monitor the procurement performance on regular basis, to identify the bottlenecks, and to pro-actively take correct actions before they become issues.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	Provides overview of procurement performance and effectiveness.
Current Status	Provides current status of purchase requisitions and purchase orders that require immediate attention.
Requisition Processing	Provides the analysis of how the purchase requisitions are processed.
Procurement Effectiveness	Provides the analysis of how effectively the procurement is functioning.
PO Price and Contract Leakage	Provides the analysis of price performance and contract compliance
Receipt Performance	This page is used to analyze the price, quality, and schedule performance of suppliers of goods
Current Status Detail	This page enables detailed analysis of current status of requisitions  **Found in 10g but not available in 11g
Commitment Transactions by Project	This dashboard page is part of Oracle Procurement and Spend Analytics, and specifically designed with the ability to navigate from Project Analytics dashboard, to provide the necessary information that is required by project based organizations. This page is designed to provide Requisitions, POs and Invoices (commitments) and as well as historical purchasing transactions of the project or program. It requires licensing of Oracle Procurement and implementing of relevant components of Oracle Procurement and Spend Analytics to view any purchasing transactions by Project.  **Found in 10g but not available in 11g



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### **Spend Analyzer**

Spend Analyzer dashboard provides complete insight to the spend patterns of the company that helps to systematically identify opportunities for cost-savings, and execute sourcing programs to improve procurement's contribution to organizational objectives.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	This page provides the information about the top spending areas and the top savings potential
Spend by Category	This page provides the group of reports where the measures are analyzed by the Category or Product dimension. New reports using UNSPSC commodity can also be created and placed in this page, if the external data feeds are available to populate the UNSPSC commodity.
Spend by Supplier	This page provides group of reports where the measures are analyzed by the Supplier or Supplier Geography.
Spend by Organization	This page provides group of reports where the measures are analyzed by the Business Unit, Cost Center, Buying Geography, or Buyer dimensions.
Item Details	Item Details page provides Spend and Performance and trend details for the items satisfying the report filter criteria. This is set up as hidden dashboard with links from overview dashboard. This page can be unhidden to satisfy specific business needs.



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### **Supplier Performance**

Leverage this dashboard to understand and track cycle times, supplier score-carding, price performance, delivery performance, and product receipt quality performance.

<b>Dashboard Pages</b>	<b>Description</b>
Overview	This page provides a comprehensive overview of current supplier base and supplier performance. The insight on supplier performance can enable strategic actions to better align suppliers with corporate objectives to improve sourcing efficiency and reduce spend
Trends	This page provides trending analysis of supplier performance.
Exceptions	This page highlights areas that are performing out of the ordinary, and requiring prompt corrective actions to bring supplier performance back in line with corporate objectives
Quality Performance	This page provides an overview of how well the supplier base has performed in terms of acceptance and rejection rates.
Delivery Performance	This page provides an overview of how well the supplier base has performed in the area of delivery timeliness.
Price Performance	This page provides analysis on how well suppliers have performed in terms of price competitiveness, as well as the level of spend incurred across suppliers.
Supplier Payables	This page offers analysis on how much as well as how efficiently payments are made to suppliers.